

## **RAIL.ONE reinforces its team**

Well positioned with new Sales Manager

**Neumarkt, Germany, 10 December 2014 –RAIL.ONE Group, one of the world's leading manufacturers of concrete sleepers and systems provider for railway tracks, has reinforced its strategic position. With a new Sales Manager, the company emphasises its claim as a service-oriented partner as well as its long-term global ambitions.**

As from now, Torsten Bode, 40, assumes responsibility for sales and marketing at RAIL.ONE.

With this decision, RAIL.ONE positions itself in the global competition as a group not only relying on innovation and quality, but also on the immediate proximity to the customer.

For Bode these claims go hand in hand: "Only the comprehensive knowledge of customer requirements allows efficient solutions – without active and an honest exchange between customer and supplier, there is an immanent risk of insufficient sales orientation and inadequate development activity."

"Together with my colleagues I will work on the extension of our product and service portfolio with focus on quality, safety and the optimum benefit for our customers." Jochen Riepl, CEO of the RAIL.ONE Group, is looking forward to the collaboration: "With Torsten Bode we were able to win an industrially experienced all-rounder. With his background as a civil engineer and a long-term experience in the international rail industry, he is the ideal peer for employees, management and customers. He perfectly fits into our philosophy for our existing and prospective customers, to be the reliable manufacturer and service provider as well as the active quality- and user-oriented partner of choice."

## **Profile of RAIL.ONE GmbH:**

RAIL.ONE GmbH conducts business with the goal of providing integral systems and engineering for the entire field of railway tracks and their many and varied requirements. With its patented RHEDA 2000® ballastless track system, the company has achieved an internationally leading position in the field of high-speed rail transportation. In

addition, RAIL.ONE manufactures main-track and turnout sleepers made of concrete.

With over 800 employees in its plants in Germany, Romania, Saudi Arabia, Spain, South Korea, Turkey, Hungary, and the USA RAIL.ONE offers total annual production capacity of 4.6 million main-track sleepers, as well as of over 580,000 linear metres of turnout sleepers. The company achieves average annual sales of approximately €130 million.

**Contact for journalists**

Hedwig Blomeier

RAIL.ONE GmbH

Ingolstaedter Strasse 51

92318 Neumarkt, Germany

Tel +49 9181 8952-250

Fax +49 9181 8952-5050

[hedwig.blomeier@railone.com](mailto:hedwig.blomeier@railone.com)

[www.railone.com](http://www.railone.com)